



## Comparison study of agricultural insurance government subsidy and farmers' self-subsistent premium in Indonesia

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### Abstract

Agricultural Insurance as an embodiment of farmer protection and empowerment is carried out with The Rice Farming Business Insurance (AUTP) facility with an insurance premium scheme by the Government of 80% and 20% by farmers. This study aims to simulate the AUTP premium based on government's subsidy and farmers' self-subsistent premium. The simulation test used panel data estimates in Indonesia Province during 2016-2019. The AUTP premium simulation was identified through the Moderating Regression Analysis (MRA) approach, with the moderate variables being government subsidies and farmers' self-subsistent premium. The Government's premium subsidy policy became a pure moderator that significantly increased the AUTP land area by 0.057%. Meanwhile, the coefficient of the farmers' self-subsistent premium variable has a negative and significant effect on the realization of AUTP in Indonesia. The results of the policy simulation emphasize the importance of the government's role in encouraging the increase in the realization of AUTP through subsidizing premium assistance to farmers. The implication of this simulation of the MRA model is that the response and participation rate of the farmers' premium payments independently is not followed

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by an increase in the realization of AUP in Indonesia. The policy implications in the simulation of the two equation models conclude the importance of managing subsidized farmer premium payments and self-subsistent schemes based on insured land and farmer insurance policy. Agricultural insurance policy needs to adopt risk management tools, diversify agricultural insurance programs, and calculate the willingness to pay agricultural insurance premiums appropriately.

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## **Introduction**

The agricultural sector is always faced with a variety of risks that result in a decrease in production scale, losses, and crop failures. Risks arising from farming activities become a gap between the expected rate of return and the actual rate of return, so farmers must carry out a series of cost calculations, both planned and not. Farmers without doing a series of risk calculations, often have difficulty in carrying out mitigation efforts such as climate change, pest/disease attacks, and all forms of events that cause farming losses. Risk mitigation in farming can be implemented in the form of transfer of risk through agricultural insurance product facilities.

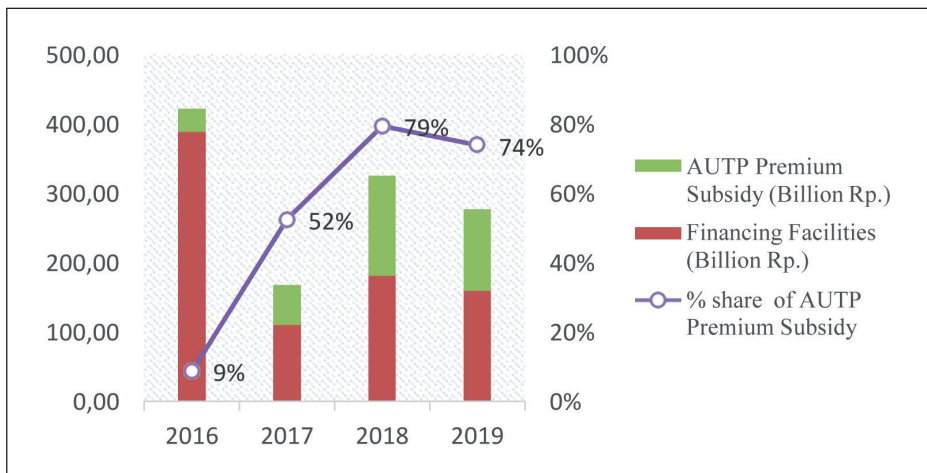
Agricultural insurance in various studies and implementations that have been running in Indonesia since 2015 by providing a focus on funding in the form of working capital recovery for losses suffered. Agricultural insurance within the framework of protection of rice farming as regulated in Law no. 19/2013 concerning protection and empowerment of farmers, classifying risks in the form of natural disasters, attack of plant-disturbing organisms, epidemics of infectious animal diseases, impacts of climate change, and/or other types of risks regulated by Ministerial Regulation. The central government and regional governments in accordance with their authority are obliged to facilitate every farmer to become a participant in agricultural insurance. Besides, in its implementation, the government issued the Minister of Agriculture Regulation No. 40/Permentan/SR.230/7/2015 concerning agricultural insurance facilities which in Article 9, included: (1) ease of registration to become a participant, (2) easy access towards insurance companies, (3) socialization of insurance programs to farmers and insurance companies, and (4) premium payment assistance.

The implementation of agricultural insurance programs in Indonesia aims to protect and empower farmers from a variety of risks of loss and crop failure. The implementation of the Rice Farming Business Insurance Program (AUP) was first tested in 16 provinces in 2015 with a target of 1,000,000 hectares. The trial was started in the middle of October to December 2015

with the realization of 233,499.55 hectares or 23.35% (Directorate General of PSP, 2015). Based on the Strategic Plan of the Directorate of Agricultural Financing of the Ministry of Agriculture of the Republic of Indonesia Ministry of Agriculture (2016), the agricultural insurance program is targeted to be able to reach an area of land for 2015-2019 of 6.5 million hectares. In reality, the realization until 2019 has only reached a total land area of 2.9 million hectares or 45% of the planned target.

The government’s premium subsidy policy in the implementation of AUTF is sourced from the Budget Implementation List of State Budget (APBN) in the Ministry of Agriculture through agricultural financing facilities. The PSP Ministry of Agriculture’s annual report (2018) detailed the budget realized in the overall AUTF program (including AUTF operations) at 117 billion or 80.71% of the target set. The realization of the AUTF budget has decreased compared to 2017, which was able to absorb 99.8%. In full, the trend data showing the realization of the AUTF financing budget and the amount of government’s premium subsidy for 2016-2019 (Figure 1).

Figure 1 - Chart of Development of AUTF Indonesia Premium Financing and Subsidy Facilities for 2015-2018



Source: Annual Report of PSP General Director 2016-2019.

The average premium subsidy budget for AUTF products for 4 years can be absorbed by 54%. The overall growth rate of the AUTF premium subsidy budget grew by an average percentage of 67%. The increase in premium subsidy experienced a significant increase in 2017, with realization growth

reaching 149%. This increase is the implication of increasing farmers' interest and mitigating the risk of rice crop business in the AUPP program in other regions, especially in Java. In terms of budget contributions to agricultural financing facilities, the 2017 AUPP premium subsidy program was also able to contribute to a growth rate of 27%. The realization of the agricultural financing facility budget in 2018 experienced a downward trend of 12%, followed by a decrease in the absorption of the AUPP subsidy premium budget by 5%. AUPP premium subsidy is a major component in empowering farmers to participate in the AUPP facility.

The realization of the AUPP premium budget will provide an initial picture of the importance of the role and contribution of the central government in increasing the achievement of the AUPP program in Indonesia. In the next test, a simulation of AUPP premium subsidy policy will be carried out as a role in increasing the realization of AUPP land achievements in 21 provinces in Indonesia.

As for the scheme of implementing agricultural insurance based on the Decree of the Minister of Agriculture No. 02/Kpts/SR. 230/B/01/2020 concerning AUPP premium assistance guidelines, the price of rice crops coverage is set at Rp. 6,000,000 per hectare per planting season with a total premium of Rp. 180,000 per ha/MT. The amount of premium assistance from government subsidy is 80% or Rp. 144,000/ha/MT and the remaining farmers are self-supporting Rp. 36,000/ha/MT. Implementation of the AUPP Premium according to the Performance Report (2018) and Annual Report (2018) of the Directorate General of Infrastructure and Facilities of the Ministry of Agriculture of the Republic of Indonesia, there are technical constraints where farmers who feel their land is safe from risk are still reluctant to become insurance participants and farmers willing to pay a 20% self-help premium still low. Farmers do not fully understand the objectives and benefits of insurance activities.

Based on data from the Directorate of Agricultural Financing (2018), financial realization absorbed from agricultural financing facilities for agricultural insurance reached 117.718 billion (reached 80.71% of the target of the AUPP program). The large budget value for the AUPP premium subsidy facility should be able to provide a stimulus for farmers' participation in the agricultural insurance program.

## **1. Background**

Concerning the practice of Agricultural Insurance in many countries, two ideas are implemented: The first idea is; agricultural insurance practices through Government intervention by providing premium subsidy assistance to

farmers. Caneja *et al.* (2009) divides subsidy from the government in terms of insurance premium paid by the government, with details of Australia 46%, Rep. Czech 30%, France 2.4%, Italy 67%, Portugal 68%, and Spain 41%. An overview conducted by Mahlul & Stutley (2010) on agricultural insurance programs that developed in 65 countries, described the features of public support in expanding agricultural insurance through premium subsidy in areas of land with hail climate. Bozzola *et al.* (2018) reveal that the importance of seasonal climate changes when measuring impact and considering climate adaptation policies. the climate is an important factor determining land value in Italy.

According to Wenner and Arias (2003), high-income countries, such as the United States, Spain, France, and Italy, provide agricultural subsidy schemes in the form of; subsidized premium, operational subsidy, and subsidized reinsurance in reducing or managing risk. The crop insurance subsidy policy in Italy by Santeramo *et al.* (2016) explained the individual farmer model in terms of entry and exit the crop insurance program. the findings show that education and farm size are determinants of participation in the insurance market.

The second idea is the practice of agricultural insurance through a market/private mechanism without a premium subsidy policy. The practice of agricultural insurance by private and open markets is carried out in several Latin American countries such as Argentina, Brazil and Bolivia (World Bank, 2010). Mitu (2007) also gave a description of agricultural insurance practices in Romania with the Public-Private partnership model through insurance premium payments by call and put agricultural contracts based on the weather index.

In the context of agricultural subsidy policy practices in Indonesia, the results of the simulation of agricultural insurance premium subsidy produced several findings. A study conducted by Ambarawati *et al.* (2018) who looked at the perspective of farmers in mitigating the risk of rice farming in Bali Province, found that 85% of respondents involved in the AUPP scheme wanted full premium subsidy from the government, while the remaining 15% of respondents were willing to pay premium independently. In another study, Mega *et al.* (2019) examined the farmers' satisfaction index of the AUPP attribute, resulting in a Farmer Customer Satisfaction Index value of 52.82% or the range of scores quite satisfied. Specifically, the value of satisfaction with farmers' premium subsidy by the government is confirmed with the largest Weight Score value of all attributes assessed, which is 0.137.

The parametric method of the AUPP Program premium conducted by Muraqin *et al.* (2016) proposed a method of estimating the premium amount of the AUPP insurance program in Indonesia by using a parametric statistical approach by assuming that the average yield of rice per hectare follows a normal distribution with an estimated premium of around Rp. 179,000 to Rp.

268,000. The implementation of AUPP in Indonesia, which has been running until 2020, maintains an AUPP subsidy premium scheme of Rp. 180,000. The review of the implementation of the AUPP using parametric empirical data has not been comprehensively carried out panelly at the provincial estimation level and on an annual scale.

Some empirical studies of the implementation of AUPP premium subsidy that have been carried out are still limited in the scope of cross-sectional modeling. Empirical studies of premium subsidy practices and farmers' responses are carried out in logistical modeling and willingness to pay, such as Iswandi (2016), Mutaqin (2016), Surning *et al.* (2018), and Yanuari *et al.* (2019). However, as far as the search has been done, there is no more comprehensive research on the AUPP governance panel data test in Indonesia. The subsidy policy simulation needs to be carried out in a broader perspective using empirical data on the implementation of agricultural insurance in Indonesia.

The AUPP premium subsidy policy simulation aims to provide empirical study space, the role of government's premium subsidy and farmers' premium contributions in supporting the implementation of agricultural insurance facilities in Indonesia. Panel Data Moderation Analysis was chosen because this model was able to identify the effects of moderation arising from government premium subsidy and smallholder self-help on the realization of AUPP in Indonesia. Therefore, the simulation results of the AUPP premium modeling for subsidy and self-help will map the impact and policy response to improve AUPP performance in Indonesia.

## 2. Materials and methods

The study of agricultural insurance in Indonesia was carried out with a quantitative approach with the modeling of agricultural insurance premium subsidy. Modeling was done using panel data estimation, which compiled data on regional/provincial scope (cross sectional) with an annual time span scale (time series). The use of panel data will increase the degree of freedom and reduce the possibility of colinearity (significant linear relationship) between independent variables. According to Baltagi (2005) the panel data approach provides the following advantages:

- controlling individual heterogeneity (individual heterogeneity);
- providing more informative data, variability which further reduces collinearity between variables, increases degrees of freedom and is more efficient;
- learning the dynamics of adjustment better (dynamics of adjustment);
- identifying and measure effects that cannot be detected in the time series or cross section data models better;

- it is possible to form and test behavior models that are more complicated than time series or cross section data models;
- macro panel data has a longer set of time and is not like the typical non-standard distribution problem of unit root testing in time series analysis.

Secondary data collection was done by a series of tabulation steps of AOTP performance panel data and land area intensity that experienced several risks in the rice crop sector. Based on the consistency of AOTP realization data in the annual report of the Indonesian Ministry of Agriculture and the performance report of the Directorate General of PSP, the Ministry of the Republic of Indonesia, 21 Provinces was used as samples of simulated agricultural insurance premium. For the time series scale, it was set from 2016 to 2019. The following Table 2 tries to explain the operational definition of variables in the simulation of agricultural insurance premium subsidy policies.

*Table 1 - Definition of operational variables in the simulation of agricultural insurance premium subsidy policies*

<b>Variable</b>	<b>Operational Definition</b>	<b>Information</b>
AOTP performance	Achievement percentage of the realization of the AOTP implementation of the target	Dependent
Land of Insurance	Land area of rice plants registered by farmers as AOTP Policy (in Ha)	Independent
Premium Subsidy	The amount of premium subsidy by the Government is 80% of the premium paid (in Rp)	Moderating
Self-subsistent	Self-subsistent premium paid by farmers amounting to Rp. 36,000 (in Rp)	Moderating
Plant Pest (HPT)	The intensity of paddy fields damaged due to a number of attacks such as Rice Stem Borer, Brown Planthopper, Rat, Blas, Hawar Daun/ Crackle, and Tungro (in Ha)	Control
Flood Land	The intensity of the area of rice fields damaged due to flooding (in Ha)	Control
Drought Land	The intensity of the area of rice fields damaged due to drought (in Ha)	Control

*Source:* processed by authors.

### *Model of Analysis*

The main framework in the simulation of agricultural insurance premium policy is to combine the multiple linear regression estimation model of panel data by placing the government premium subsidy variable as a Moderating Regression Analysis (MRA). Panel data regression model analysis is known as three kinds of approaches which consist of pooled least square approach, fixed effect approach, and random effect approach (Nachrowi, 2006). The selection of the panel data regression approach will be tested with the Chow test and Hausman test. Chow tests determine the choice of the best model between the common effect or fixed-effect model. Next, the Hausman test is conducted to determine the best choice between the fixed effect or random effect model (Muliadi and Amri, 2019).

The equation function will be transformed in logarithmic form, considering that each variable has a different size. As explained earlier, this research will establish moderating innovation variables in the equation model. Moderated Regression Analysis (MRA) is a special model of linear regression whose regression equation has an element of interaction between variables (Ghozali, 2014). Determination of variable moderation aims to see the effects of moderation as an element that reinforces or weakens the influence between independent and dependent variables.

In this study, the use of MRA is intended to further identify the role of government and farmers' self-subsistent premium on AUP performance in Indonesia. That is, in the AUP premium simulation, the interaction of moderating variables will identify how strong the influence of moderation can increase the realization of AUP provinces in Indonesia. Then it can be simulated two MRA equation models:

- First Simulation: AUP premium simulation model with government's subsidy policy as a moderating variable. This simulation is based on the AUP premium policy based on the Minister of Agriculture Decree No. 02/Kpts/SR. 230/B/01/2020 regarding guidelines for AUP premium assistance of 80% or Rp. 144,000/ha/growing season. In addition to seeing the role of AUP premium subsidy as a moderating variable in the relationship between AUP land area and AUP performance, a risk control variable for rice farming is also included.

Equation of MRA 1:

$$\text{Log}(AUP_{it}) = a_{it} + \beta_1 \log(LA_{it}) + \beta_2 \log(Subs_{it}) + \beta_3 \log(MDR1_{it}) + \beta_4 \log(LHPT_{it}) + \beta_5 \log(LB_{it}) + \beta_6 \log(LK_{it}) + e_{it}$$

- Second Simulation: AUP premium policy simulation model by testing the role of self-subsistent farmers' premium as a moderating variable on the



AUTP land area with AUTP performance with risk control variables in rice farming land (Figure 2). The second simulation model only distinguishes the variable moderation of premium paid for self-help by farmers which is set at Rp. 36,000/farmer.

Equation of MRA 2:

$$\text{Log}(AUTP_{it}) = a_{it} + \beta_1 \log(LA_{it}) + \beta_2 \log(\text{Swad}_{it}) + \beta_3 \log(\text{MDR2}_{it}) + \beta_4 \log(\text{LHPT}_{it}) + \beta_5 \log(\text{LB}_{it}) + \beta_6 \log(\text{LK}_{it}) + e_{it}$$

Notes:

Subs : Government's premium subsidy

Swad : Farmers' self-subsistent's premium

MDR1 : Moderating variable multiplication results between AUTP land area and government's premium subsidy

MDR2 : Moderating variable multiplication results between AUTP land area and farmers' self-subsistent's premium

AUTP : Performance of AUTP

i : Cross sectional consists of 21 provinces

t : Year of observation (2016-2019)

a : Constant

$\beta_1$ - $\beta_6$  : Regression coefficient

LA : Insured Land

LHPT : Intensity of damage to rice fields due to HPT attacks (control variable)

LB : Intensity of damage to rice fields due to flooding (control variable)

LK : Intensity of damage to rice fields due to drought (control variable)

e : Error term

### **3. Results**

Equation model simulation was done on the basis of placing moderation variables as roles that strengthen and/or weaken the influence of insured land area on the realization of AUTP in Indonesia. As explained in the research methodology, the equation model will test 2 simulations; they are:

- simulation of governments' premium subsidy policy as a moderating variable;
- simulation of farmers' premium self-subsistence as a moderating variable. Before further analysis, a feasibility study of panel data estimation models was firstly conducted to be used for MRA analysis. The method of testing the feasibility of the model was done by the Chow Test and the Hausmaan Test. In the panel data estimation there are 3 models, namely pooled least square (PLS), fixed-effect model, and random effect model

(REM). The model selection criteria can be approached with the following test:

- if the value of the redundant test and the Hausman test are both significant then the FEM model is used;
- if the redundant test is significant and the Hausman test is not significant, then the REM model is used;
- if the redundant test and the Hausman test are both insignificant, the PLS model is used.

Table 2 - Panel Data Estimation Model Selection Test

Model	Test	Statistic (Cross Section F/Chi Square)	Conclusion
Simulation 1a Non MRA	Chow Test	3,965***	Fixed Effect Model
	Hausmann Test	13,702**	
Simulation 1b MRA	Chow Test	8,849***	Fixed Effect Model
	Hausmann Test	13,081***	
Simulation 2a Non MRA	Chow Test	3,92***	Fixed Effect Model
	Hausmann Test	11,83**	
Simulation 2b MRA	Chow Test	3,406***	Fixed Effect Model
	Hausmann Test	11,883*	

Information:

\* significant at  $\alpha$  10% ( $p < 0.1$ );

\*\* significant at  $\alpha$  5% ( $p < 0.05$ );

\*\*\* significant at  $\alpha$  1% ( $p < 0.001$ ).

Based on the results of the equation model test for each simulation, consistently the panel estimation model was chosen and the most appropriate in explaining the equation relationship was the fixed effect model (FEM). So in explaining the simulation results and policy implications, the model used was FEM.

*Simulation of Government's Premium Subsidy Policy*

The MRA analysis model in the simulation of the government's premium subsidy policy was based on the 80% premium value borne by the government based on the area of insurance participants. This policy is notated as M Simulation involving risk control variables of land damage, considering that this risk aspect is something that is unpredictable. The panel estimation results with 3 equation models are as in Table 3.

*Table 3 - Simulation estimation of the government's premium policy substitution panel as a moderating variable for AUTF performance in Indonesia*

Variable	Panel FEM Non MRA (1a)		Panel FEM MRA (1b)	
	Coefficient	t-stat	Coefficient	t-stat
<b>Dependent Variable: AUTF</b>				
Konstanta	25.323	0.303	-39.566	-0.603
LHPT	0.200	1.615	0.389	2.730 (***)
LK	-0.021	-0.756	0.061	2.653 (***)
LB	0.009	0.290	-0.050	-1.686 (*)
LA	2.787	0.396	-4.241	-0.765
SUBS	-2.456	0.349	3.071	0.556
MDR1	-	-	0.057	6.795 (***)
<i>R-squared</i>	0.730		0.860	
F-stat	9.912 (***)		20.163 (***)	
<b>Total Observation</b>	<b>82</b>		<b>82</b>	

Source: Output E-Views 8.0.

Information:

\* significant at  $\alpha$  10% ( $p < 0.1$ );

\*\* significant at  $\alpha$  5% ( $p < 0.05$ );

\*\*\* significant at  $\alpha$  1% ( $p < 0.001$ ).

The estimation results, as in Table 3, illustrated that the panel equation model with the MRA that placed the moderating variable premium subsidy on insured land gave a greater coefficient of determination (*R-Square*). Then it can be argued that government policy in terms of premium subsidy on the

land of insurance was able to moderate and increase the realization of AOTP in Indonesia. The coefficient of determination of the MRA equation model was 13% greater than non-MRA.

The interpretation is a step to encourage the performance of the implementation of AOTP in the context of protection and empowerment of farmers, has a great dependence on the policy of premium subsidy by the central government. This can be seen from the aspect of using MRA variable government subsidy premium that were able to moderate the increase in the realization of AOTP in Indonesia. In Panel FEM MRA (1b), most of the coefficients of each variable are partially significant, both the independent variables and the control variables. It means the policy of premium subsidizing insurance by the central government is a major element in the governance of the AOTP program in Indonesia. Some specific explanations of variables can be explained below:

- the land area insured does not directly affect the achievement of AOTP realization in Indonesia. The implementation of agricultural insurance subsidy contracts in Indonesia is indemnity-based, where coverage is based on actual loss or damage experienced by farmers for 75% of the total damage in 1 hectare of land. Referring to the Regulation of the Minister of Agriculture Number 30/Kpts/SR.2010/B/12/2018 about AOTP Premium Assistance Guidelines is carried out by checking and assessing the area of subsidized land by regional field agricultural. This relationship showed that the use of subsidized insurance budget in the scale of the AOTP land area must interact with each other. This interaction means that the implementation of the AOTP premium subsidy must refer to information on high risk endemic lands. The target of subsidized AOTP land must consider the risk profile to maintain the sustainability of the insurance company. Its implementation is not only carried out in endemic areas – anti-selection;
- if the variable land area of insurance and subsidy policy interact, it will be able to increase the achievement of AOTP realization in Indonesia. This MRA relationship illustrates, increasing 1% of AOTP premium subsidy based on the area of the land insured by farmers, then the realization of AOTP will increase by 0.057%. In other words, the role of premium policy subdivision was able to strengthen and enlarge the achievement of the implementation of the land area of insurance by 0.057%.

### *Simulation of Self-subsistent Premium of Agricultural Insurance in Indonesia*

The next simulation provided an empirical study of the implementation of AOTP by placing farmers' self-subsistent premium as a moderating variable. In this second simulation, the effect of the area of insured land on AOTP performance would be moderated by farmers' self-subsistent premium.

Similar to the first simulation, the control variable also consisted of various rice crop risk (Table 4).

Table 4 - Simulation of the Estimation of Farmers' self-subsistent Premium Panel as an AOTP Performance Moderation Variable in Indonesia

Variable	Panel FEM Non MRA (2a)		Panel FEM MRA (2b)	
	Coefficient	t-stat	Coefficient	t-stat
<b>Dependent Variable: AOTP</b>				
Constant	-2.477	-1.640	0.512	0.242
LHPT	0.244	2.113 (**)	0.227	1.912 (*)
LK	-0.033	-1.207	-0,028	-1.016 (*)
LB	0.028	0.898	0.002	0.066
LA	0.389	9.018 (***)	0.078	0.458
SWAD	-0.118	-1.986 (**)	-0.269	-2.754 (***)
MDR2	-	-	0.017	1.921 (*)
R-squared	0.750		0.760	
	10,721 (***)		10,756 (***)	
<b>Total Observation</b>	<b>82</b>		<b>82</b>	

Source: Output E-Views 8.0.

Information:

\* significant at  $\alpha$  10% ( $p < 0.1$ );

\*\* significant at  $\alpha$  5% ( $p < 0.05$ );

\*\*\* significant at  $\alpha$  1% ( $p < 0.001$ ).

Estimation results in equation models 2a and 2b showed that there was a difference between the influence of the area of insured land before and after the self-subsistent premium variable. In equation 2a, there was a significant influence between the area of insured land on the achievement of AOTP realization in Indonesia. An increase in the area of insured land by self-subsistent by 1% would have an impact on the increase in AOTP realization by 0.389%. Meanwhile, Equation Model 2b with the innovation of placing

variable moderation of farmers' self-subsistent premium with agricultural insured land coverage, did not significantly influence the achievement of AOTP realization in Indonesia. The estimation results of equations 2a and 2b can be explained as follows:

- in the second simulation, the effect of farmers' self-subsistent variables had the same coefficient direction between equation models 2a and 2b. The variable coefficient of agricultural insurance self-subsistent premium had both a negative and significant effect on the realization of AOTP in Indonesia. In other words, it can be explained that if the farmers' self-subsistent premium increase by 1% would have an impact on the AOTP realization decrease of 0.118% (2a) and 0.269 (2b). There were indications of symptoms that indicated farmers' interest to participate in the insurance program because they were not willing to pay a self-subsistent premium of Rp. 36,000 as stipulated in the Republic of Indonesia Decree. No. 02/Kpts/SR.230/B/01/2020 about the AOTP premium assistance guidelines;
- on the other hand, the placement of MRA innovation variables by looking at the interaction of self-subsistent premium variables with the area of insured land was able to drive an increase in AOTP realization by 0.017%. The interaction of this variable had a significant and positive relationship direction at the 90% confidence level (p-value 0.1). AOTP governance by optimizing farmers' self-subsistent premium payment based on land area, would provide a positive image of AOTP performance improvement;
- control variables of land damage from the aspect of HPT attacks, floods, and drought as a whole had the same direction to the AOTP performance. The mechanism of offset losses to farmers due to drought had a negative impact on AOTP performance in Indonesia. Chavas *et al.* (2019) captured that adverse weather has significant and persistent effects on agricultural productivity;
- in the second simulation model, farmers' self-subsistent premium were more controlled by the impact of land damage due to HPT attacks. This means that farmers' responses to HPT attacks were more dominant encouraging their participation in agricultural insurance programs;
- the simulation of the AOTP equation model with a self-subsistent premium from farmers had a moderating relationship that is Quasi moderator. This result was illustrated by the significant variable farmers' self-subsistent premium before and after the interaction of moderating variables with the independent variables in the two equations (2a and 2b).

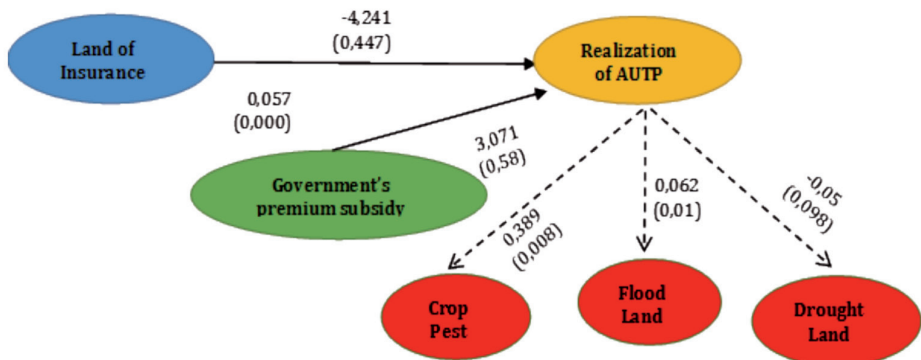
### *Implications of AOTP Premium Policy in Indonesia*

The results of the policy simulation stressed the importance of the government's role in encouraging the escalation of AOTP realization through

subsidizing premium assistance to farmers. The Indonesian government should gradually decrease the amount of subsidy to increase the self-resilience and empowerment of farmers in Indonesia. The Comparison of government subsidy premiums and self-sufficiency implies that the dependence on following AUP products through subsidies by the government with the cost compensation model is still very large. The adoption of risk management tools needs to be developed to realize the independence of farmers to pay premiums independently.

Based on simulation model 1, the interaction of subsidized moderation variables with the area of insured land could increase the achievement of AUP performance in Indonesia. If illustrated in the MRA model scheme, we can see the actual coefficient value in Figure 2.

Figure 2 - Simulation Scheme of Government's Premium Subsidy of MRA Model



The government's premium subsidy policy of 80% to farmers participating in insurance must be implemented in an integrated manner based on the policy basis of the Prospective Participants/Candidates for Land (CP/CL) of farmers. This can be seen in the MRA simulation scheme, where variable land area and subsidy without moderation did not affect AUP performance. Thus, the right target farmers' premium subsidy policy instrument would be able to improve the relationship between land area and AUP performance by 0.057%. The Indonesian Ministry of Agriculture needs to verify accurately and credibly in the provision of premium subsidy for farmers. AUP performance can be optimally realized with this good process.

Empirically, the simulation results of willingness to pay (WTP) for farmer premium payments using the Contingen Valuation Method (CVM) found

that the willingness to pay was IDR 30,853/Ha/cropping season (Surning *et al.*, 2018) and Rp. 30,358/ha/cropping season (Mutaqin, 2019). Socio-economic variables such as farmer tenure status, farmer education level, and rice farming productivity have influenced the WTP to join the Rice Farm Insurance program. The rice farming insurance premium of IDR 60,000 per hectare can be charged to insurance, while the government can reduce the subsidy to IDR 120,000 per hectare in one planting season. The farmer's willingness to pay is equivalent to 1.0% of the value coverage premium (Budiasa *et al.*, 2020).

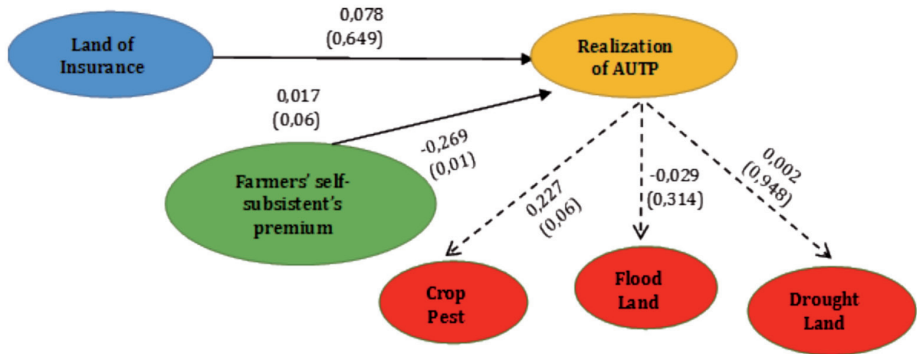
AUTP Premium Subsidy Policy has become an important element in moderating the relationship between land area and the achievement of insurance realization, also known as pure moderator. Pure moderator occurs if the independent and moderating variables become significant to the dependent variable, after the interaction between variables. So in this case, the policy of premium subsidy to farmers absolutely must be carried out at 80% as stipulated in the Republic of Indonesia Ministry of Agriculture. No. 02/Kpts/SR. 230/B/01/2020 concerning AUTP premium assistance guidelines. An empirical study of 240 smallholder farmers in Garut Province Regency, West Java by Mutaqin (2019), found that a strategy approach to the sustainability of farmer insurance premiums, can be carried out by reducing premiums (supply side) and increasing farmer WTP (demand side). The farmer requires the allocation of more government budget to the premium subsidy; however, due to the financial constraints on the government, further subsidy for the premium cannot be relied upon.

The next simulation provided an empirical study of the implementation of AUTP by placing farmers' self-subsistent premium as a moderating variable. In this second simulation, the effect of the area of insured land on AUTP performance would be moderated by farmers' self-subsistent premium. AUTP premium also regulates farmers' self-subsistent contributions of IDR 36,000/ha/MT or 20% of the total premium after the government's subsidy. Based on the simulation results in the context of farmers' self-subsistent premium as a moderating variable that interacts with land area, it was found that there was a positive and significant direction of influence on AUTP performance in Indonesia. Simulation results with the provisions of farmers' self-subsistent premium can be explained in Figure 3.

The MRA model simulation results are related to the effect of variable moderated farmers' self-subsistent premium in increasing the achievement of AUTP performance giving a significant impact of 0.017%. However, the self-subsistent premium policy directly had a negative impact of 0.26% on AUTP performance in Indonesia. The implication of this MRA model simulation was that the response and participation rates of farmers' premium payments were not independently followed by an increase in the realization of AUTP



Figure 3 - Simulation Scheme of Farmers' Self-Subsistent Premium of MRA Model



in Indonesia. This means that agricultural insurance policies in order to encourage the independence of farmers have not yet developed optimally.

The Indonesian government needs to make efforts to diversify AOTP products to encourage the independence of farmers. Crop Diversification is a strategy that can be used as a solution to increase the participation of farmers participating in agricultural insurance. this was confirmed by Di Falco *et al.* (2014) and Santeramo *et al.* (2016) in the implementation of crop insurance in Italy which adopts crop diversification as an alternative risk management strategy and a substitute for financial insurance in hedging against the impact of risk exposure on welfare.

The MRA model simulation results are related to the effect of variable moderated farmers' self-subsistent premium in increasing the achievement of AOTP performance giving a significant impact of 0.017%. However, the self-subsistent premium policy directly had a negative impact of 0.26% on AOTP performance in Indonesia. The implication of this MRA model simulation was that the response and participation rates of farmers' premium payments were not independently followed by an increase in the realization of AOTP in Indonesia. This means that agricultural insurance policies in order to encourage the independence of farmers have not yet developed optimally.

The simulation of the AOTP equation model with a self-subsistent premium from farmers had a moderating relationship that is Quasi moderator. This result was illustrated by the significant variable farmers' self-subsistent premium before and after the interaction of moderating variables with the independent variables This simulation provided an overview of the importance of self-subsistent farmers' premium payment management based on the area of land administration registered in the insurance policy. Therefore, the implications of government policy to encourage the

independence of farmers to participate in paying premium contributions must be in line with the insured land ownership information system.

Jayanto (2018) explained that the risk of crop failure is the risk of farmers' households who do not get results on their farming business, with the category of puso per hectare caused by drought, floods, and attacks of Plant Disturbing Organisms (OPT), with a percentage of damage of 75% of the total land area. The risk of land damage as a control variable in the equation simulation had a significant directional relationship to AOTP performance in Indonesia. AOTP performance was absorbed dominantly and significantly by 38.9% due to HPT attacks. The HPT in question includes, among others, Rice Stem Borer, Brown Planthopper, Rat, Blas, Hawar Daun/Crackle, and Tungro. There were indications that many AOTP claims were caused by HPT attacks that were difficult to control by farmers. For the risk of land drought, the amount of intensity that affected the performance of AOTP is only absorbed by 6.2%. Flooding land in the context of model 1 simulation has a negative effect on AOTP performance in Indonesia.

Similar to the simulation of the first model, in model 2, HPT control variables also dominantly absorbed the damage rate or AOTP claim, amounting to 22.7%. As for damage due to the floods and drought the absorption rate was low. The level of damage caused by HPT attacks encouraged farmers to designate areas whose land is to participate in the AOTP program. This indicated that HPT damage was more predictable by farmers and more compatible with the protection of short-term rice business.

This study has limited data coverage and methodology at the level of realization of the Agricultural Insurance Program (AOTP) in a cross-sectional manner at the provincial level in Indonesia. An in-depth study to see the behavior of farmers in order to be willing to pay agricultural insurance premiums must be reviewed in the context of primary data on independent farmer participants and government subsidies. The willingness to pay study is useful for identifying the impact of farmers' willingness to participate in the Agricultural Insurance Program.

#### **4. Conclusions**

The premium subsidy policy in the AOTP program has an important role in the implementation of protection and empowerment of farmers in Indonesia. Premium subsidies by the government can increase the area of insurance land which can further improve the performance of AOTP in Indonesia. The results of the simulation of the premium policy with the MRA prove that an increase in the area of insured land will not have a significant effect in increasing AOTP performance without being moderated and strengthened by an 80%

premium subsidy facility. Premium subsidies by the government are pure moderators in the AOTP simulation scheme in Indonesia.

Farmers' self-subsistent premium in the MRA model simulation scheme affects the improvement of AOTP performance in Indonesia. The MRA model simulation results prove that the self-subsistent premium directly has a negative impact of 0.26% on AOTP performance in Indonesia. Agricultural insurance policies in order to encourage the independence of farmers have not yet developed optimally. However, farmers' self-subsistent premium is able to moderate the relationship between land area and AOTP performance.

Farmers' awareness of adapting to risk mitigation is still meager. The farmers need to improve their understanding of the negative impacts of climate change. Furthermore, the government should prepare an independent Agricultural Insurance scheme that can practically decrease the 80% government subsidy gradually. Consequently, risk management tools adoption needs to be made based on the risk profile in each region, the diversification of agricultural insurance programs, and the calculation of the willingness to pay agricultural insurance premiums appropriately.

So overall, it can be concluded that the simulation model of AOTP premium subsidy policy and farmers' self-subsistence is very closely related to the area of land registered in the insurance policy. Both simulation models confirm the impact of moderation on subsidized premiums and self-subsistent premium on enhancing AOTP performance in Indonesia. The government needs to carry out the land verification policy set out in the AOTP program. The CP/CL element will have an impact on increasing AOTP performance, both in terms of the premium subsidies approach and independent smallholders.

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